



Touching Lives. **Moving India.** 

# Triton Valves Limited Presentation for Investors

Nov 14, 2025



### **Safe Harbour**

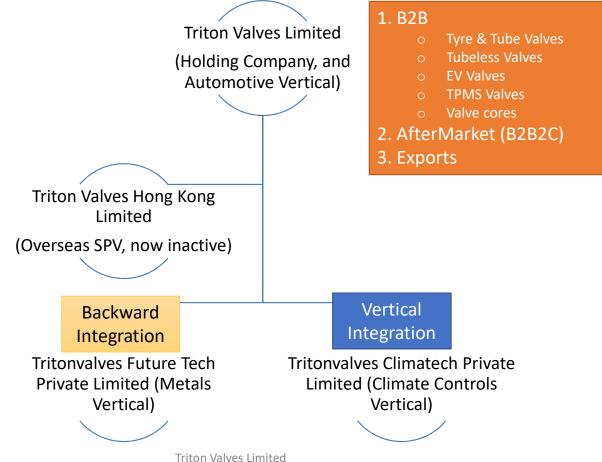


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#### **Company Structure and Business Verticals**





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### **Q2 FY 26 performance of Group entities**



#### Automotive

Increase in Sales Volume and better sales mix improved sales revenue and margins

Regular monitoring of Commodity and Forex resulted in planning for inventory

## Metals

Sales revenue growth and volume growth year-on-year

With the trend of increasing commodity rates, a few customers depleted their RM inventory and ordered less from market

# Climate Control

Sluggish sales volume in the quarter, due to higher market inventory/ weather conditions

Climate Controls posted loss due to unabsorbed fixed cost

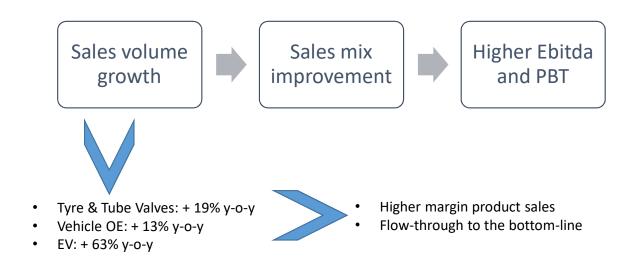
### **Q2 FY 26 Income Statement- Stand Alone**



INR cr	Q2 FY 26	Q2 FY 25	Variance
Sales Revenue	105.69	95.12	10.57
Product sales	74.45	61.86	12.59
Other sales	31.24	33.26	(2.02)
Sales growth of product		20.4%	
Margin over material cost	29.51	24.15	5.36
Margin % over product sales	39.6%	39.0%	60 pct
Normalised Ebitda	8.73	6.75	1.98
Margin % over total sales	8.3%	7.1%	116 pct
Reported Ebitda	7.93	6.75	1.18
Margin % over total sales	7.5%	7.1%	41 pct
Normalised PBT	4.67	2.76	1.91
Margin % over total sales	4.4%	2.9%	152 pct
Reported PBT	3.87	2.76	1.11
Margin % over total sales	3.7%	2.9%	76 pct

Ebitda = Ebit + Depreciation

Normalised Ebitda/ PBT for INR 0.80cr incurred towards Year 50 event



## **Q2 FY 26 Income Statement- Group Consol**



IND are	02 54 26	02 51/25	
INR cr	Q2 FY 26	Q2 FY 25	Variance
Sales Revenue	131.61	118.45	13.16
Sales revenue y-o-y		11.1%	
Margin over material cost	36.92	33.72	3.19
Margin %	28.1%	28.5%	-42 pct
Normalised Ebitda	9.85	8.75	1.10
Margin %	7.5%	7.4%	10 pct
Reported Ebitda	9.05	8.75	0.30
Margin % over total sales	6.9%	7.4%	-51 pct
Normalised PBT	3.80	2.73	1.07
Margin % over total sales	2.9%	2.3%	58 pct
Reported PBT	3.00	2.73	0.27
Margin % over total sales	2.3%	2.3%	-3 pct

Automotive Segment posts sales and profit growth

Metals Segment posts sales growth, steady PBT



Climate Controls did not meet previous year quarter performance



 Higher margin sales of Automotive Segments was able to cover subsidiary performance

Ebitda = Ebit + Depreciation Normalised Ebitda/ PBT for INR 0.80cr incurred towards Year 50 event

### H1 FY26 Income Statement- Stand Alone & Group Consol



INR cr	H1 FY 26	H1 FY 25	Variance
Sales Revenue	208.99	184.32	24.67
Product sales	142.53	124.52	18.01
Other sales	66.46	59.80	6.66
Sales growth of product		14.5%	
Margin over material cost	54.85	46.84	8.01
Margin % over product sales	38.5%	37.6%	87 pct
Normalised Ebitda	15.37	11.54	3.83
Margin % over total sales	7.4%	6.3%	109 pct
Reported Ebitda	14.57	11.54	3.03
Margin % over total sales	7.0%	6.3%	71 pct
Normalised PBT	7.24	4.30	2.94
Margin % over total sales	3.5%	2.3%	113 pct
Reported PBT	6.44	4.30	2.14
Margin % over total sales	3.1%	2.3%	75 pct

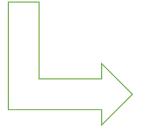
INR cr	H1 FY 26	H1 FY 25	Variance	
Sales Revenue	266.33	224.34	41.99	
Sales revenue y-o-y		18.7%		
Margin over material cost	71.88	65.93	5.95	
Margin %	27.0%	29.4%	-240 pct	
Normalised Ebitda	18.68	16.16	2.52	
Margin %	7.0%	7.2%	-19 pct	
Reported Ebitda	17.88	16.16	1.72	
Margin % over total sales	6.7%	7.2%	-49 pct	
Normalised PBT	6.14	4.87	1.27	
Margin % over total sales	2.3%	2.2%	13 pct	
Reported PBT	5.34	4.87	0.47	
Margin % over total sales	2.0%	2.2%	-17 pct	

Ebitda = Ebit + Depreciation Normalised Ebitda/ PBT for INR 0.80cr incurred towards Year 50 event

### **Triton Valves Group Consol Key Balance Sheet items**



INR cr	Sep-25	Mar-25	
Net fixed assets	89.00	86.81	Capex addition of INR 8.0cr, depreciation of INR 5.7cr
Inventory	107.93	101.56	Marginal increase in inventory
Receivable	72.33	66.02	Slight slowdown in collections from customers
Payable	53.34	39.66	Combination of additional credit from vendors and increase in purchase
Management working capital	126.92	127.92	
Loans	133.05	131.93	Slight increase in loans
Net worth	122.21	109.21	Equity infusion of INR 10.44cr and PAT for H2
Ratio and turnover			
Loans/ Net worth	1.09	1.21	
Management W cap days	87	96	
RoCE	9.5%	8.2%	
Current ratio	1.18	1.14	



Significant investments out of Equity/ Loan funds/ Internal accruals			
INR cr	Sep-25	Mar-25	
Loans reduced, net of availment		3.16	
Fixed assets purchased		12.17	
Investment in subsidiaries		5.01	
Loans to subsidiaries		4.25	
Increase in planned inventory		22.61	
Held in escrow account (last equity)	10.44		
	10.44	47.20	

#### Q3 and Q4 FY 26 performance levers



#### Automotive

Pursue with customers to normalize price by incorporating non- raw material increase in the pricing formula

Continue focusing on improving costs and allocate funds more efficiently

#### Metals

Commission Capex in Q4 FY 26 and take advantage of demand for brass rods/ coils

Allocate more funds for securing purchase contracts with discount

# Climate Control

Different pricing strategy for Q3 and Q4 FY 26; improve sales and optimize working capital investment

Pursue merger of Triton Valves and TritonValves Climatech for postmerger efficiencies



# **Q&A** session





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Triton Valves Group Nov 14, 2025

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